



## LEGAL ANALYSIS OF THE ROLE OF THE ARBITRATION CLAUSE IN CONTRACT

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### **ABSTRACT**

*In the fast-paced world of modern law, the arbitration clause often works behind the scenes, quietly shaping how disputes are resolved swiftly, efficiently, and privately. The concept of arbitration dates to ancient civilisations, where men had resorted to arbitration as an alternative to the judicial system. By the 20<sup>th</sup> century, it had transformed into a formalised mechanism governed by international conventions and national laws, such as the 1958 New York Convention, the UNCITRAL Model Law, and the 1996 Arbitration and Conciliation Act. Today, arbitration clauses are integral to commercial contracts worldwide, offering parties a preferred alternative to litigation. However, despite its widespread use, questions arise regarding its fairness, enforceability, scope, and the balance of power between contracting parties. This paper aims to explore the legal framework surrounding arbitration clauses, focusing on their role, implications, and effectiveness in contract law. It highlights the various dynamics of the arbitration clause and the interplay between party autonomy and judicial intervention. The research problem revolves around the legal implications of the arbitration clause and challenges regarding its enforcement and application in the legal context. Specifically, it will examine how the legal system handles arbitration clauses, addressing the gaps in the legal framework that may hinder their smooth operation and whether existing laws adequately protect the rights of parties involved. The hypothesis suggests that while arbitration clauses are a vital tool for resolving disputes, the lack of uniformity in enforcement and the potential for abuse or misinterpretation of clauses necessitate reforms to ensure greater clarity and fairness. Suggested reforms include the creation of standardised arbitration procedures, clearer enforcement frameworks, and greater international harmonisation of arbitration laws to reduce inconsistencies and facilitate smoother dispute resolution. This paper aims to*

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*critically analyse the current role of the arbitration clause in contract law and its practical impact on dispute resolution. The objectives are to explore the historical development, current legal landscape, and challenges associated with arbitration clauses, while proposing potential reforms to improve their function and fairness in contemporary legal practice. Through this exploration, this paper seeks to contribute to the ongoing discourse on the future of arbitration, emphasising the need for thoughtful reform to make arbitration a more equitable, accessible, and effective tool in the legal system.*

**Keywords:** Contract Law and Arbitration, Arbitration Clause, Arbitration Agreement, Alternative Dispute Resolution, ADR.

## INTRODUCTION

Arbitration clauses are contractual provisions whereby parties agree to resolve disputes through arbitration instead of traditional litigation. They aim to provide a faster, more cost-efficient, and confidential mechanism, while also allowing parties to choose procedures that best meet their commercial needs. In today's global commercial environment, these clauses are essential in avoiding lengthy court processes and protecting sensitive business information. Their rising use reflects a shift toward alternative dispute resolution methods, notably under the framework of the Arbitration and Conciliation Act of 1996 in India, which governs both domestic and international arbitration proceedings.

However, arbitration clauses face challenges, such as the shift from ad hoc to institutional arbitration, enforcement delays, and the exclusion of certain disputes (e.g., public procurement issues). Critics argue that these exclusions can undermine arbitration's credibility, highlighting the importance of well-drafted clauses with clear procedural guidelines.<sup>1</sup>

This seminar paper examines the legal framework governing arbitration clauses in modern contract law. It evaluates arbitration as an alternative to litigation, explores the challenges of enforcing these clauses, and reviews their historical development, current application, and practical obstacles. By proposing legal reforms - like more standardised procedures and clearer enforcement guidelines - this research contributes valuable insights for scholars and

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<sup>1</sup> Rishabh Gandhi, "Indian Arbitration Laws in 2024: Key Reforms, Landmark Judgments, and Emerging Challenges", SCC Online (Jan. 14, 2025), available at <https://www.scconline.com/blog/post/2025/01/14/indian-arbitration-laws-in-2024-key-reforms-landmark-judgments-and-emerging-challenges/>

practitioners, aiming to support efforts toward a more consistent, fair, and effective dispute resolution process.

**Historical Context:** Arbitration in India has a rich and complex history, rooted in ancient practices, and shaped significantly by colonial legislation. Its origins can be traced back to antiquity, when traditional systems like the "Panch" and "Panchayat" were used for dispute resolution and evolved into modern arbitration methods. The first formal statute on arbitration was the Indian Arbitration Act, 1899, applicable only to the Presidency towns of Madras, Bombay, and Calcutta. With the Code of Civil Procedure, 1908, arbitration was further recognised under its Second Schedule.

These early laws paved the way for more comprehensive legislation with the Arbitration Act of 1940, which was largely based on the English Arbitration Act of 1934 and remained in force for over half a century. While this Act covered domestic arbitrations, the enforcement of foreign awards was addressed separately - by the Arbitration (Protocol and Convention) Act, 1937, for Geneva Convention Awards, and the Foreign Awards (Recognition and Enforcement) Act, 1961, for New York Convention Awards.

Internationally, the UNCITRAL Model Law on International Commercial Arbitration, adopted on June 21, 1985, with its 36 Articles, aimed to create uniform arbitration statutes across member countries. This model law encouraged nations to harmonise their domestic arbitration laws. Following the liberalisation of the Indian economy after 1991, there was a growing need to align India's arbitration framework with international standards and investor expectations. The Arbitration Act, 1940, no longer met these needs, prompting the Indian Parliament to enact the Arbitration and Conciliation Act, 1996.<sup>2</sup> This Act, influenced by the UNCITRAL Model Law, modernised India's legal framework for arbitration, making it more consistent with global practices.

## THE LEGAL FRAMEWORK GOVERNING ARBITRATION CLAUSES

**International Conventions and National Legislation:** International instruments form the backbone of arbitration regulation. The New York Convention plays a crucial role by ensuring that arbitral awards are recognised and enforced globally, thereby strengthening cross-border trade. Similarly, the UNCITRAL Model Law offers a standardised framework that helps

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<sup>2</sup> Arbitration and Conciliation Act, 1996, No. 26, Acts of Parliament, 1996 (India)

harmonise arbitration procedures across countries. In India, the Arbitration and Conciliation Act, 1996, implements these international standards while tailoring the process to domestic needs. The key objectives of the Arbitration and Conciliation Act, 1996 were:

1. Reducing Court intervention.
2. Providing for the speedy disposal of the disputes.
3. Amicable, swift, and cost-efficient settlement of disputes.
4. Ensuring that arbitration proceedings are conducted in a just, fair, and effective manner.
5. Comprehensively dealing with international commercial arbitration and conciliation, as well as domestic arbitration and conciliation.
6. Facilitating the arbitrator to resort to mediation, conciliation, or other procedure during the arbitral proceedings to encourage settlement of disputes.
7. Provide that every arbitral award is enforced in the same manner as if it were a decree of the court.

### **AMENDMENTS TO THE ARBITRATION AND CONCILIATION ACT, 1996**

The Arbitration and Conciliation Act, 1996 has been amended in the years 2015 and 2019, to enable the conduct of arbitration proceedings in India to be time-bound, efficacious and amenable to further litigation only on limited grounds. The significant amendments include:

Grounds for challenge to arbitrators have been detailed and specified as per prevalent international standards, to uphold the independence and impartiality of arbitrators.

A statutory framework is provided for the time-bound completion of arbitration proceedings.

Interim orders that can be passed by the courts or arbitral tribunals relating to arbitral proceedings have been detailed to enable the protection of the value of the subject matter of dispute during the pendency of the arbitration proceedings.

The grounds for challenge to arbitral awards clarified to convey that the scope of challenge is intended to be limited. This would enable finality to arbitral awards.

The provision of automatic stay on the enforcement of arbitral awards, as soon as an application for setting aside an arbitral award is filed, has been done away with, and a provision has been included that a stay on the enforcement of an arbitral award may be granted upon imposition of certain conditions, including a deposit in case of monetary awards.

Proposed for the establishment of the Arbitration Council of India (ACI) for the grading of arbitral institutes in the country.<sup>3</sup>

**The Role of Party Autonomy:** Central to arbitration clauses is the principle of party autonomy, which underlines the freedom of contracting parties to choose arbitration as their preferred method of dispute resolution. This principle empowers parties to design dispute resolution procedures that align with their commercial interests - ranging from the selection of arbitrators, to the determination of procedural rules, and the choice of venue. Party autonomy is essential for the enforceability of arbitration agreements because it is based on ‘mutual consent.’

**Conduct of Proceedings:** The Arbitration and Conciliation Act provides significant autonomy to the arbitral tribunal in conducting proceedings. It allows parties to agree on procedural rules, and the tribunal is not strictly bound by the Indian Evidence Act, 1872, enabling flexibility in evidence presentation and argumentation.<sup>4</sup>

**Finality and Enforcement of Awards:** Party autonomy is a determinative factor with respect to the enforceability of arbitration clauses. Courts are usually under an obligation to give effect to such agreements. Arbitral awards are made final and binding on the parties involved, like a court decree, thereby enhancing the enforceability of arbitration outcomes. Section 36 of the Act specifies that awards can be enforced under the Code of Civil Procedure, 1908, unless a stay order is granted by the court.<sup>5</sup>

**Judicial Oversight and Intervention:** While party autonomy is a pillar of arbitration, there exist legal boundaries within which it operates. For example, arbitration provisions found to go against public policy or constitute non-arbitrable issues (such as family law or criminal issues) cannot be enforced. Courts would also intervene if the arbitration agreement is deemed unconscionable or was coerced without the informed consent of one of the parties, especially in consumer contracts or employment contracts.

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<sup>3</sup> Department of Legal Affairs, “Arbitration and Mediation,” available at [https://legalaffairs.gov.in/sites/default/files/Arbitration\\_Mediation.pdf](https://legalaffairs.gov.in/sites/default/files/Arbitration_Mediation.pdf) (last visited [Feb. 15, 2025])

<sup>4</sup> Naina Chawla, “Salient Features of the Arbitration and Conciliation Act, 1996” (Legal Wires, Oct. 15, 2024), available at <https://legal-wires.com/lex-o-pedia/salient-features-of-the-arbitration-and-conciliation-act-1996/>

<sup>5</sup> Arbitration and Conciliation Act, 1996, § 36, No. 26, Acts of Parliament, 1996 (India)

Although arbitration is intended to be a self-governing process, judicial oversight remains a critical component to ensure fairness and adherence to legal norms. Courts play a limited but important role in:

**Enforcing Arbitration Agreements:** Courts confirm the validity of arbitration clauses and assist in the appointment of arbitrators when parties cannot agree, thereby upholding the arbitral process.

**Ensuring Fairness:** In cases where there are allegations of procedural irregularities or instances that offend public policy, judicial intervention can be sought to set aside or modify an award.

Importantly, while judicial oversight is necessary to safeguard the arbitration process, courts are cautious not to interfere excessively. Over-intervention could undermine the very essence of party autonomy and the swift, efficient nature of arbitration. The balance, therefore, lies in ensuring that judicial action supports the party-driven arbitration process without substituting it for traditional litigation.

## TYPES OF ARBITRATION CLAUSES IN CONTRACTS

**Classification of Arbitration Clauses:** Arbitration clauses can be classified into three categories: basic, general, and complex clauses.<sup>6</sup>

**Basic Clauses:** These include only the essential terms needed for a valid arbitration agreement and are typically seen in institutional model clauses.

**General Clauses:** Common in major transactions, general clauses build on basic clauses by adding optional terms such as specifying the venue, language, governing law, or including steps like negotiation or mediation. They are used when only a few extra provisions are needed or when parties prefer to adhere to institutional rules without extensive research—a practice often seen in sectors like energy.

**Complex Clauses:** These go beyond the standard provisions by incorporating additional elements such as confidentiality, discovery, multi-party arbitration, consolidation, split clauses

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<sup>6</sup> Dr. Prashant S. Desai, "Arbitration Clause and International Contracts: An Analysis," Manupatra Articles (Mar. 3, 2022), available at <https://articles.manupatra.com/article-details/Arbitration-Clause-and-International-Contracts-An-Analysis> (last visited [Feb. 18, 2025])

(mixing litigation with arbitration), expert determination, arbitrability, appeals waivers, or provisions for filling contractual gaps. Complex clauses require careful drafting to avoid inconsistencies and ensure validity in the relevant jurisdiction.

## **TYPES OF ARBITRATION CLAUSES**

**Mandatory Clauses:** These require that all disputes under the contract be resolved exclusively through arbitration, with no option for court litigation. This approach speeds up dispute resolution but can limit judicial review, particularly where there is a significant imbalance of power.

**Voluntary Clauses:** These allow parties to choose arbitration as a dispute resolution method when a conflict arises, while still preserving their right to litigate. This flexibility is beneficial when parties want to keep multiple avenues open to address potential disputes.

## **BINDING VS. NON-BINDING ARBITRATION CLAUSES**

**Binding Clauses:** In these clauses, the arbitrator's decision is final and enforceable, much like a court judgment. This finality supports quick resolution and legal certainty, but it can be problematic if the decision is seen as unfair or if there are significant disparities in bargaining power.

**Non-Binding Clauses:** Here, the arbitrator's decision serves as an advisory opinion rather than a final judgment. Although this allows for further negotiation or a switch to litigation, if necessary, it can reduce the efficiency and finality that arbitration is intended to provide.

## **INSTITUTIONAL VS. AD-HOC ARBITRATION**

**Institutional Arbitration:** This process is managed by established organisations—such as the International Chamber of Commerce or London Court of International Arbitration - offering standardised procedures and administrative support. While this increases predictability and professionalism, it also tends to be more costly and formal.

**Ad-Hoc Arbitration:** In ad-hoc arbitration, the parties themselves organise the process without the oversight of an institution. This offers greater flexibility and potentially lower costs, though it may lack the procedural safeguards and consistency of institutional arbitration.<sup>7</sup>

## ENFORCEABILITY OF ARBITRATION CLAUSES

**Key Essentials for Enforceability:** An arbitral clause or arbitration agreement is sine qua non to initiate arbitration proceedings. According to Section 7 of the Arbitration and Conciliation Act, 1996, the agreement must be 'in writing' and it must be 'signed by the parties.' It also provides that an arbitration agreement may be 'in the form of an arbitration clause in a contract' or 'in the form of a separate agreement.' Moreover, an arbitration agreement can be formed through correspondence such as letters, telex, telegrams, or other forms of communication that adequately record the agreement. Hence, if two parties exchange statements of claim and defence where one party asserts the existence of an arbitration agreement and the other party does not deny it, an arbitration agreement will be deemed to exist.<sup>8</sup> Key essentials can be summed up as follows:

**Written Form, Clarity, and Signature:** The arbitration clause must be in writing. This can be as part of a formal contract or through correspondence (e.g., letters, telegrams) that is subsequently documented. The clause should clearly indicate that the parties agree to resolve disputes through arbitration. It must specify, or provide a mechanism for determining, essential details such as the scope of disputes, the appointment process for arbitrators, the venue (or "seat") of arbitration, and the applicable rules. The clause must be signed by both parties (or their duly authorised representatives) to confirm their consent and understanding of the arbitration process.

**Voluntary Consent:** Both parties must have given informed and free consent to arbitrate. Consent must be free of coercion, fraud, or misrepresentation. A party must clearly understand the contractual commitment to resolve disputes through arbitration, ensuring that their decision reflects their genuine intent.

**Arbitrability of the Dispute:** The dispute must be arbitrable under Indian law. Not all disputes can be settled by arbitration. For instance, disputes involving certain criminal matters, family

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<sup>7</sup> Soram Agrawal, "Arbitration Clause in Contracts," iPleaders (Oct. 5, 2024), available at [https://blog.ipleaders.in/arbitration-clause-in-contracts/#Binding\\_and\\_non-binding\\_arbitration\\_clause](https://blog.ipleaders.in/arbitration-clause-in-contracts/#Binding_and_non-binding_arbitration_clause)

<sup>8</sup> Arbitration and Conciliation Act, 1996, § 7, No. 26, Acts of Parliament, 1996 (India)



law, or issues contrary to public policy may be deemed non-arbitrable. The arbitration clause should clearly define the types of disputes that fall within its scope to avoid ambiguity.

**Compliance with Statutory Provisions:** The arbitration clause must comply with the mandatory provisions of the Arbitration and Conciliation Act, 1996. The clause should not contravene any statutory requirements or public policy provisions. It must align with procedural standards set out in the Act and not infringe on any mandatory legal rights of the parties.

**Fairness and Non-Unconscionability:** The terms of the arbitration clause should be balanced and equitable. The clause must be fair to all parties, considering any disparity in bargaining power. Provisions that are overly one-sided or oppressive can render the clause unenforceable, as fairness is a key consideration in upholding contractual agreements under Indian law.

## ARBITRABILITY OF ARBITRATION CLAUSES

Understanding what makes an arbitration agreement valid is key to determining whether a dispute can be arbitrated. The enforceability of an arbitration agreement is central to the arbitrability of a dispute.

Although the Arbitration and Conciliation Act does not explicitly define “agreement,” Section 10 of the Indian Contract Act, 1872,<sup>9</sup> stipulates that any arrangement will qualify as a contract if it is entered into with the free consent of competent parties, involves lawful consideration and subject matter, and is not expressly declared void.

In *Vidya Drolia v. Durga Trading Corpn.*,<sup>10</sup> the Supreme Court held that an arbitration agreement must not only satisfy the requirements of Section 7 of the Arbitration Act but also comply with Section 10 of the Contract Act. An agreement that fails to meet these criteria is considered void, rendering any intended referral to arbitration non-arbitrable. This case reevaluated the concept of arbitrability, confirming that while the scope of arbitrability is broad, it has limitations. The Court established a four-part test to determine non-arbitrability:

1. Whether the disputes can be adjudicated and settled by arbitration.
2. Whether the disputes fall under the arbitration agreement.

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<sup>9</sup> Indian Contract Act, 1872, § 10, No. 9, Acts of Parliament, 1872 (India)

<sup>10</sup> *Vidya Drolia v. Durga Trading Corpn.*, (2020) 15 SCC 352

3. Whether the arbitration agreement is valid.
4. Whether the nature of the dispute is such that it can be resolved by an arbitral tribunal.

In *Booz Allen & Hamilton Inc. v. SBI Home Finance Ltd.*,<sup>11</sup> the Hon'ble Supreme Court clarified that actions in rem (about property or status against the world) are not arbitrable, while actions in personam (those relating to individual rights and obligations) are arbitrable. Additionally, the Court ruled that disputes involving criminal offences, matrimonial issues, guardianship, insolvency and winding-up matters, testamentary matters, and eviction or tenancy issues governed by special statutes are non-arbitrable.

Also, in *Emaar MGF Land Ltd. v. Aftab Singh*,<sup>12</sup> the Hon'ble Supreme Court determined that consumer disputes under the Consumer Protection Act, 1986, are not arbitrable as the Act grants exclusive jurisdiction to consumer forums. While in *Vimal Kishor Shah & Others v. Jayesh Dinesh Shah & Others*,<sup>13</sup> the Hon'ble Supreme Court held that disputes among beneficiaries of a trust are non-arbitrable.

## **LEGALITY AND ENFORCEABILITY OF ELECTRONIC ARBITRATION AGREEMENTS**

While electronic contracts are made in writing, they are not signed physically by the parties. To do away with this issue, Section 7(4)(b) was amended in 2016 by way of the Arbitration and Conciliation (Amendment) Act, 2015 ("2016 amendment") and inserted the expression "including communication through electronic means". This amendment means that arbitration clauses are valid even when signed electronically. However, questions about enforcement - such as those involving contracts made through emails or standard electronic forms - needed a thorough review by the Supreme Court.

A contract executed through exchange of e-mails was recognised by the Hon'ble Apex Court in *Trimex International Fze Limited, Dubai v Vedanta Aluminium Ltd.*<sup>14</sup> wherein the Hon'ble Court opined that for a contract (whether electronic or otherwise) to be valid, it must fulfil the essentials of Section 10 of the Indian Contract Act, 1872. The same applies to an arbitration agreement as well. The Apex Court further recognised the validity of an arbitral clause if the

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<sup>11</sup> *Booz Allen & Hamilton Inc. v. SBI Home Finance Ltd.*, (2011) 5 SCC 532

<sup>12</sup> *Emaar MGF Land Ltd. v. Aftab Singh*, (2019) 12 SCC 751

<sup>13</sup> *Vimal Kishor Shah & Others v. Jayesh Dinesh Shah & Others*, (2016) 8 SCC 788

<sup>14</sup> *Trimex International Fze Limited, Dubai v Vedanta Aluminum Ltd.*, (2010) SCC 1 (Civ) 570

agreement was executed through the exchange of e-mails. The court held that even in the absence of a signed agreement between the parties, it would be possible to infer a concluded contract from various documents duly approved and signed by the parties in the form of exchange of e-mails, letters, telexes, telegrams, and other means of telecommunication.

In *Shakti Bhog Foods Limited v Kola Shipping Limited*,<sup>15</sup> the Apex Court gave a purposive interpretation to Section 7 of the Arbitration Act, and held that an inference has to be drawn from the exchange of e-mails, letters or fax even if the agreement was not signed by the parties. In view of the ratios laid down in the *Trimex* and *Shakti Bhog* cases, it can be inferred that if an electronic arbitration agreement fulfils the rigours of the Arbitration Act, then the same can be considered valid and will be enforceable.<sup>16</sup>

### DRAFTING OF AN ARBITRATION CLAUSE: KEY CONSIDERATIONS

While drafting an arbitration clause, the following points must be taken care of:

**Nature of Disputes:** Clearly specify which disputes will be resolved through arbitration - whether all disputes or only specific issues. This ensures there is clarity of mind between the parties.

**Arbitrator Appointment:** In line with Section 11 of the Arbitration Act, any person (regardless of nationality) can be appointed as an arbitrator unless the parties agree otherwise.<sup>17</sup> Parties may choose a sole arbitrator, or each may appoint one and have those arbitrators select a third as Presiding Officer. In international disputes, there is a restriction on the appointment of an arbitrator having the same nationality as either of the parties to the dispute.

**Seat of Arbitration:** Clearly designate the arbitration “seat” to set the place where the arbitration will take place and the applicable procedural laws. Use “seat” rather than “place” if parties intend to bind the dispute to a particular jurisdiction. E.g. it is preferred to have a seat where the disputed property is located.

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<sup>15</sup> *Shakti Bhog Foods Limited v Kola Shipping Limited*, (2009) 2 SCC 134

<sup>16</sup> Nihit Nagpal & Anuj Jhavar (SS Rana & Co), “Legality and Enforceability of Electronic Arbitration Agreements in India”, Lexology (Dec. 15, 2022), available at <https://www.lexology.com/library/detail.aspx?g=ba0730a9-9616-438f-bedb-6b6ab1f31812>

<sup>17</sup> Arbitration and Conciliation Act, 1996, § 11, No. 26, Acts of Parliament, 1996 (India)

**Arbitrator Qualification:** Under Section 10 of the Arbitration and Conciliation Act, 1996, determine the number and qualifications of arbitrators.<sup>18</sup> If not specified, a sole arbitrator will be appointed by default.

**Governing Law:** Identify the law that will govern the arbitration process. Clarity on this point prevents future disputes over legal interpretation.

**Language of Arbitration:** Specify the language to be used during arbitration proceedings. This is especially important in a multilingual country like India to avoid extra translation costs and misunderstandings.

**Arbitration Institution if any:** If referring disputes to a particular institution, clearly name the institution - and the specific branch if it has multiple locations. Vague terms here could invalidate the clause.

**Type of Arbitration:** State whether the arbitration is institutional or ad hoc, and whether it is domestic or international. Also, indicate if it is a fast-track process. Institutional arbitration is governed by the institution's rules, whereas ad hoc arbitration allows the parties to set their own rules.

**Confidentiality:** Include a confidentiality clause if the parties wish for the arbitration award to remain private, since confidentiality is not automatic.

**Time Frame:** Define the timeline for resolving disputes: if not specified, the arbitration should ideally conclude within one year (extendable by six months) or within six months in a fast-track scenario (also extendable by six months).<sup>19</sup>

In the case of Visa International Ltd.,<sup>20</sup> the Supreme Court came across the issue of interpreting the arbitration clause included in the MoU between the parties. Arbitration clause read as: "Any dispute arising out of this agreement and which cannot be settled amicably shall be finally settled in accordance with the Arbitration and Conciliation Act, 1996." The court held that there was a valid arbitration agreement between the parties and therefore petitioners were entitled to a reference under section 11 of the Act. Further, the court said that a party once

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<sup>18</sup> Arbitration and Conciliation Act, 1996, § 10, No. 26, Acts of Parliament, 1996 (India)

<sup>19</sup> Varsha Singh, Arbitration Agreement and Its Construction: An Analytical Study, 4 LRD Issue IV, 01-13 (2020)

<sup>20</sup> VISA International Ltd. v. Continental Resources (USA) Ltd.: (2009) 2 SCC 55

agreeing to arbitrate cannot go back on it. They are not allowed to take advantage of the “inartistic drafting” of the arbitration clause. It will be sufficient for courts to conclude that there was a valid arbitration clause if the intention of the parties to go for arbitration is evident and clear from the material on record and the surrounding circumstances.

In another case of *Power Tech World Wide Limited*,<sup>21</sup> SC held that the letters exchanged between the parties were sufficient to prove the existence of a valid arbitration agreement between the parties because the respondent did not disagree with it in any of his correspondence. There was a consensus ad idem between the parties to the idea of having a common sole arbitrator appointed to adjudicate upon the disputes arising out of the contract between the parties.

### CHALLENGES IN THE APPLICATION OF ARBITRATION CLAUSES

Arbitration clauses, while integral to modern contractual frameworks, face several challenges that complicate their practical implementation:

**Imbalance of Power in Contractual Negotiations:** Arbitration clauses often reflect unequal bargaining power, with larger corporations imposing them as non-negotiable terms in standard form contracts.

**Unilateral Imposition:** Dominant parties, such as large companies, include arbitration clauses to avoid public litigation, leaving weaker parties - such as consumers or employees - no choice but to accept them to access jobs, products, or services.

**Lack of Negotiating Leverage:** Weaker parties are often unable to oppose arbitration clauses due to limited bargaining power, leading to agreements made under duress or without full understanding.

**Transparency and Consent:** Arbitration clauses are often hidden in fine print or drafted in complex language, leaving parties unaware that they are waiving key legal rights like participation in class actions.

**Access to Justice Concerns:** Arbitration, though marketed as cost-effective, may hinder access to justice for individuals and smaller entities.

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<sup>21</sup> *Powertech World Wide Limited vs. Delvin International General Trading LLC*: MANU/SC/1333/2011

**High Costs:** Arbitration fees - arbitrator charges, administrative expenses, and venue costs - can be prohibitive for individuals or small businesses. In some cases, the cost of arbitration may exceed that of litigation.

**Disproportionate Costs for Small Claims:** For small claims, the cost of arbitration may surpass the value of the claim, forcing parties to abandon valid disputes.

**Consumer Exploitation:** Arbitration clauses in consumer contracts often block public scrutiny and class actions, favouring corporations and leaving consumers at a legal disadvantage. Imbalances in legal resources between parties further increase inequalities.

**Potential for Misinterpretation or Abuse:** Ambiguously drafted clauses or biased practices can undermine the fairness of arbitration.

**Unfair Terms and Biased Arbitrators:** Parties drafting arbitration clauses often control the selection of arbitrators, raising concerns about impartiality. Arbitrators may favour repeat clients, leading to biased outcomes.<sup>22</sup>

**Limitation of Legal Rights:** Arbitration clauses frequently include waivers of critical rights like class actions or appeals, often without clear communication to affected parties. This leaves weaker parties with limited recourse, even in unfair rulings.

**Financial Burden:** High costs and procedural barriers discourage weaker parties from pursuing valid claims, compelling them to accept unfavourable settlements.

**Costs and Complexity of Arbitration:** Despite its perceived advantages, arbitration can become a complex and expensive process, often negating the benefits it is supposed to offer.

**Administrative and Procedural Costs:** The overall expense of arbitration can be prohibitive, especially in international disputes or those requiring highly specialised arbitrators. Costs for administering arbitral proceedings and hiring legal counsel can rival or exceed litigation expenses, making arbitration less appealing for smaller companies and individuals.

**Time and Efficiency:** Arbitration is often promoted as a quicker alternative to court proceedings, yet complex disputes or multi-party arbitrations can result in prolonged

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<sup>22</sup> MEALEY'S International Arbitration Report, International Arbitration Experts Discuss the Major Challenges for Arbitration in 2023, LexisNexis, available at <https://www.pashmanstein.com/assets/html/documents/Documents/Mealeys%20Guadalupe.pdf>

timelines.<sup>23</sup> This raises questions about whether arbitration always delivers the efficiency it promises compared to litigation.

## REFORMS AND FUTURE DIRECTIONS

As several challenges persist in the implementation of arbitration clauses, targeted reforms are required to enhance their fairness, accessibility, and efficiency:

**Standardisation of Arbitration Clauses:** The lack of uniformity in arbitration clauses often leads to disputes over interpretation, causing delays and unnecessary litigation. By adopting standardised clauses, parties can benefit from clearer terms, greater predictability, and reduced ambiguities. Institutions like the ICC and UNCITRAL have already developed model clauses,<sup>24</sup> and their wider adoption can streamline arbitration practices and reduce transaction costs for businesses operating across jurisdictions.

**Enhanced Enforcement Frameworks:** Despite the success of the New York Convention, challenges in enforcing arbitral awards persist due to differing national interpretations and procedural barriers. Reforms should aim at simplifying enforcement procedures, ensuring judicial cooperation, and limiting the misuse of public policy exceptions. These measures will strengthen the credibility of arbitration and ensure awards are recognised and executed consistently across borders.

**Redressing Imbalance and Inequities:** Arbitration often favours stronger parties, especially in consumer and employment contracts, leaving weaker parties with limited recourse. Reforms such as mandating clear disclosure of arbitration terms, ensuring neutral selection of arbitrators, and banning unfair clauses can address these power imbalances. Providing access to legal counsel for vulnerable parties will further level the playing field and promote fairness in arbitration proceedings.

**International Harmonisation:** Inconsistencies in arbitration laws across jurisdictions create uncertainty for cross-border disputes. A global framework that codifies arbitration principles and harmonises procedural rules can resolve these disparities. International cooperation to

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<sup>23</sup> Id.

<sup>24</sup> Tariq Khan & Aditya Singh Chauhan, *Reforming the Indian Arbitration Law: 10 Cautionary Notes and 21 Practical Suggestions*, Bar & Bench Columns (July 31, 2023)

develop uniform standards would ensure predictability and increase arbitration's appeal for resolving disputes in an increasingly interconnected world.

By addressing these challenges through targeted reforms, arbitration can be transformed into a truly equitable, efficient, and universally accessible mechanism for dispute resolution, fostering trust and confidence among all stakeholders.

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